

Message Text

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PAGE 01 TRIPOL 00532 150926Z

20

ACTION NEA-16

INFO OCT-01 ISO-00 PM-07 NSC-07 SP-03 SS-20 RSC-01 AF-10

ACDA-19 EB-11 CIAE-00 INR-10 NSAE-00 DODE-00 COME-00

TRSE-00 L-03 DRC-01 /109 W

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P 150825Z MAY 74

FM AMEMBASSY TRIPOLI

TO SECSTATE WASHDC PRIORITY 1224

INFO AMNONSUL JERSUALEM PRIORITY 063

C O N F I D E N T I A L TRIPOLI 0532

S/S FOR ATHERTON

E.O. 11652: GDS

TAGS: PFOR LY

SUBJECT: NORTHROP PAGE PROPOSAL FOR LIBYAN AIR DEFENSE SYSTEM

REF: STATE 99384

1. PAGE NEGOTIATOR KINNALLY BRIEFED US ON LATEST STATE OF PLAY IN HIS EFFORTS TO GET LIBYANS TO SIGN CONTRACT. HE WAS GIVEN FORMAL WRITTEN STATEMENT FROM LIBYAN ARMED FORCES DATED MAY 13 TELLING PAGE THAT LIBYA WAS READY TO SIGN CONTRACT IMMEDIATELY, BUT WANTED FIRST EITHER EXPORT LICENSE OR GUARANTEE OF USG PERMISSION TO EXPORT ENTIRE SYSTEM. RELEVANT PORTION OF LETTER READS AS FOLLOWS IN TRANSLATION: SINCE LIBYAN LAW DOES NOT PERMIT THE SIGNING (OF A CONTRACT) EXCEPT AFTER THE SIGNING COMPANY OBTAINS AN EXPORT LICENSE, WE CONSIDER IT NECESSARY THAT YOU OBTAIN THIS LICENSE OR SOMETHING WHICH GUARANTEES GOVT (I.E. USG) APPROVAL OF CONTINUED EXPORT TO ENABLE US TO SIGN WITH YOU IMMEDIATELY.

2. THIS HAS INTRODUCED A CHANGE IN STEPS WHICH WERE HAD WHEN WE FINALIZED CONTRACT. KINNALLY AND ARMY CONTRACT OFFICER WERE TO HAVE SIGNED CONTRACT TWO OR THREE DAYS AGO. THEN WITHIN FOLLOWING 45 DAYS EACH SIDE WAS TO HAVE COMPLETED
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CERTAIN PRELIMINARY ACTIONS. THESE INCLUDED ON PAGE'S PART

APPLICATION FOR AND RECEIPT OF NECESSARY USG APPROVAL OF PROJECT. KINNALLY NOW PLANS TO RESUME DISCUSSIONS MAY 19, WHEN PRIMIN JALLUD AND AIR DEFENSE CHIEF COL. JUMAA RETURN FROM MOSCOW, TO TRY TO CONVINCE LIBYANS TO SIGN FORMAL CONTRACT, AS ORIGINALLY CONTEMPLATED. SIGNED CONTRWLP WOULD REQUIRE LARG TO BEGIN MAKING DEFINITE ARRANGEMENTS FOR FINANCING.

3. IT SEEMS QUITE POSSIBLE THIS CHANGE IN SIGNALS CAME ABOUT WHEN JALLUD AND OTHER MILITARY LEADERS LARNED LAST WEEK THAT LOCKHEED TRAINING PROGRAM IN U.S. COULD NOT GO AHEAD UNTIL DEPT'S APPROVAL WAS GIVEN. THIS HAD NOTHING TO DO WITH PAGE ARRANGEMENTS, BUT LIBYANS EITHER THOUGHT IT DID OR, RMINDED OF LOCKHEED EXPERIENCE, CAUSED THEM TO BECOME MORE CAUTIOUS AT LAST STAGE OF PAGE NEGOTIATIONS.

4. TEXT OF LARG STATEMENT TO PAGE BEING POUCHED. KINNALLY ASKED THAT COPY OF IT BE PASSED TO SI TANT SECRETARY EASUM. STEIN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY AIRCRAFT, AIR DEFENSE, C-130, EXPORT LICENSES, AIRCRAFT SALES, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 15 MAY 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GarlanWA
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TRIPOL00532
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D740119-0530
From: TRIPOLI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740544/aaaabndb.tel
Line Count: 82
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: STATE 99384
Review Action: RELEASED, APPROVED
Review Authority: GarlanWA
Review Comment: n/a
Review Content Flags:
Review Date: 11 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <11 JUN 2002 by elyme>; APPROVED <20 FEB 2003 by GarlanWA>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: NORTHROP PAGE PROPOSAL FOR LIBYAN AIR DEFENSE SYSTEM
TAGS: PFOR, LY, NORTHROP PAGE CORP
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005